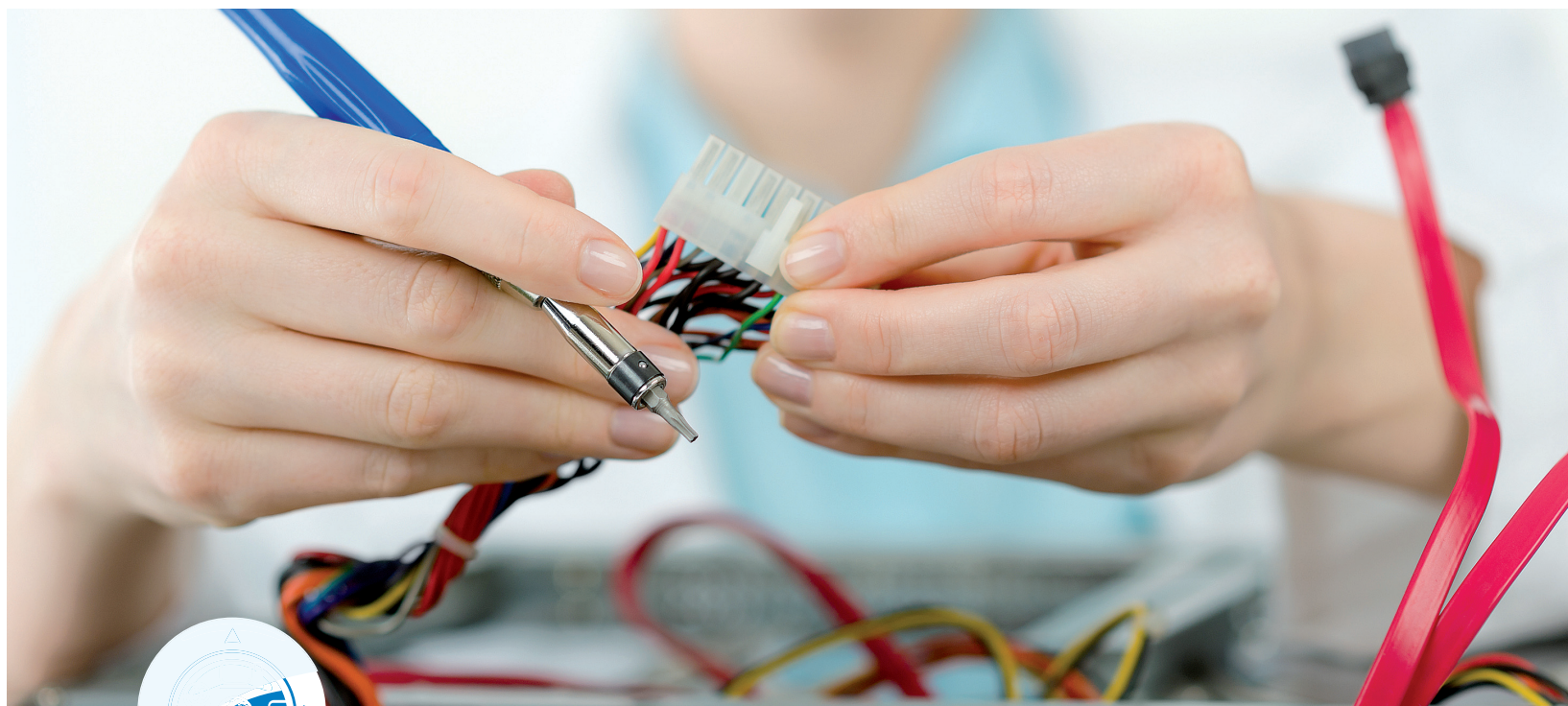




# 2N<sup>®</sup> Extended Warranty

Costs under control



## Offer an extended warranty and gain a competitive advantage

Today's competitive environment means you have to offer customers something more. How can you stand out, what can you offer that's different to the competition and is guaranteed to grab your customers' attention?

Today, many customers are looking for significant protection of investments in the acquisition of new telecommunication HW. An extended warranty will offer such protection. Obtaining warranty service for up to 5 years on all 2N products is now a better deal than ever.

You can now offer all your end customers an extended warranty of up to 5 years on all products from 2N Telekomunikace.

### Why an extended warranty?

- Protection of investment in HW for up to 5 years
- Free repair of HW defects
- Free firmware upgrades
- Cost savings on complaints
- A competitive advantage for you



### The cost of an extended warranty on newly acquired 2N products

- 1 year ..... 7 % of the product price
- 2 years ..... 14 % of the product price
- 3 years ..... 21 % of the product price

### The cost of an extended warranty on previously acquired 2N products

- 1 year ..... 15 % of the product price
- 2 years ..... 25 % of the product price
- 3 years ..... 35 % of the product price

If you are interested in our products, call 420 261 301 400, or send us an e-mail at [obchod@2n.cz](mailto:obchod@2n.cz). For more information go to [www.2n.cz](http://www.2n.cz)