



2N CASE STUDY: CREATING SECURE BUSINESS SOLUTIONS

CHALLENGES

- **Creating a solution which was functional yet stylish**
- **Ensuring the safety of premises and staff**
- **Creating a solution which could be remotely managed**

The Customer

Stonerig Raceway are one of the UK's leading racing centres. With eight different themed Scalextric race tracks and a full size Formula One and Touring Car Simulator, they provide a day out like no other for families, friends and petrol heads alike.

Unlike other racing centres, Stonerig Raceway offer visitors a flexible experience allowing them to come and go as they please. This demanded a flexible access control system which could be accessed and controlled remotely by staff, regardless of their physical location.

Business Challenges

Situated in an industrial area, Stonerig Raceway had a number of challenges they were looking to address. Having invested a lot of time and money developing their company image, the team at Stonerig Raceway identified that their old analogue system was outdated and was beginning to look a little unsightly. The limited functionality of their existing system was costing the company money with a number of missed deliveries and customer bookings.

The key factors Stonerig Raceway were faced with include:

- **Security** - Both the business and lone workers needed to be secure.
- **Overall Look** - Having spent time rebranding their business, the system installed at Stonerig Raceway's premises needed to suit the aesthetics of the building as well as being easy to use as a customer-facing solution.
- **Presence** - The team wanted to be able to answer calls wherever they were.

Stonerig Raceway was connected with one of ProVu's resellers who worked with ProVu to create a solution which would:

- Ensure the security of both the premises and staff
- Fit in with the new look of Stonerig Raceway's premises
- Be simple to use and could be remotely accessed and controlled
- Be up and running in a short amount of time to cause minimal disruption to the business

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The Solution

Taking into consideration the requirements of Stonerig Raceway, ProVu and 2N worked with the reseller to develop the following solution, which is also known as the 2N Villa Kit.

- 2N® IP Solo
- 2N® Indoor Compact
- 2N PoE switch
- 2 x 2N® Mobile Video

All of the above products were expertly installed using ProVu's White Labelled Installation service.

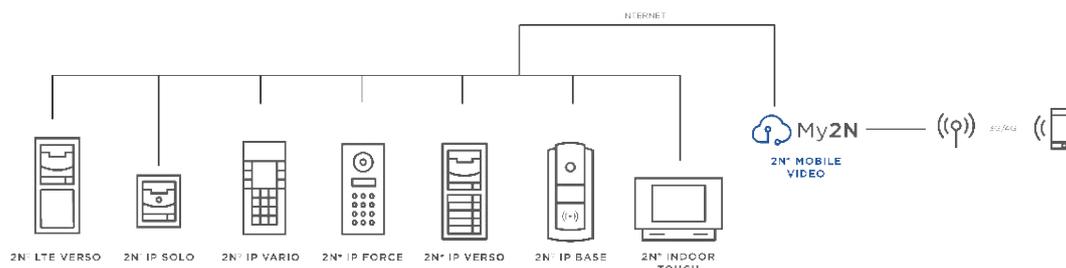
With this service, ProVu's engineer partner completed the installation on behalf of the reseller, ensuring everything was up and running as it should be. With White label installation, Access Control Systems become more accessible to all. As the missing piece to many solutions, ProVu's reseller partner could rest assured knowing that the solution would be expertly installed and would be supported with an excellent level of customer care.

In just a couple of hours, Stonerig Raceway's access control system was transformed. With minimal disruption to the existing systems in place or the need for any excess cabling.

How it Works

The PoE switch becomes the heart of the network providing both a means of communication and power for this solution. When a visitor arrives on site and presses the call button on the 2N® IP Solo a call is initiated. The call can then be securely answered internally and by mobile through the My2N server.

Upon a call being initiated both devices ring simultaneously, enabling the team at Stonerig Raceway to answer wherever they may be. With this solution, the Stonerig Raceway team never have to miss a call again.



The Results

In an area where there isn't always people around it's important to be seen to be present, even when you're not. With the 2N® Mobile Video Licenses, two members of the Stonerig Raceway team are now able to remotely view visitors, answer calls and make announcements through the active button view.

In addition, Stonerig Raceway have also seen an improvement by benefitting from:

- A reduced number of missed deliveries
- Increased security
- Better customer experience
- Reduced loss of visitors

