

Advantages of Castel Intercoms

Presented by

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What we will discuss

- Introduction to the range
- How easily can they integrate?
- What sets Castel apart?
- Where are they already successful?
- How compliant are they?
- Summary
- Questions?

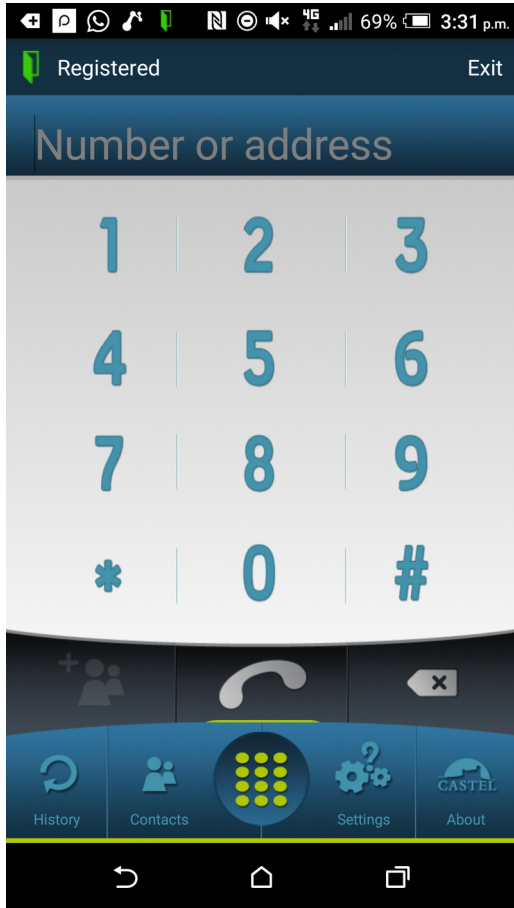
Introduction to the range



Introduction to the range



Answering Stations



Answering Stations



- 7" colour touchscreen
- Desk- or wall-mountable
- Ideal for receptionists or security guards
- Call-back functionality

How easily can they integrate?

- Like any other intercom we sell, Castel uses the SIP protocol.
- They can be powered by PoE, PoE+ or a local PSU.
- It can communicate with a wide range of hosted and onsite PBX systems.
- They use SNMP for alarm notifications and come with RTSP video streaming as standard.

What sets Castel Apart

- They use the term 'professional intercom' to distinguish their quality.
- All units are rated IP64 or higher, and IK07 or higher.
- All units can be surface or flush mounted in a wall or on a post – which they also supply.

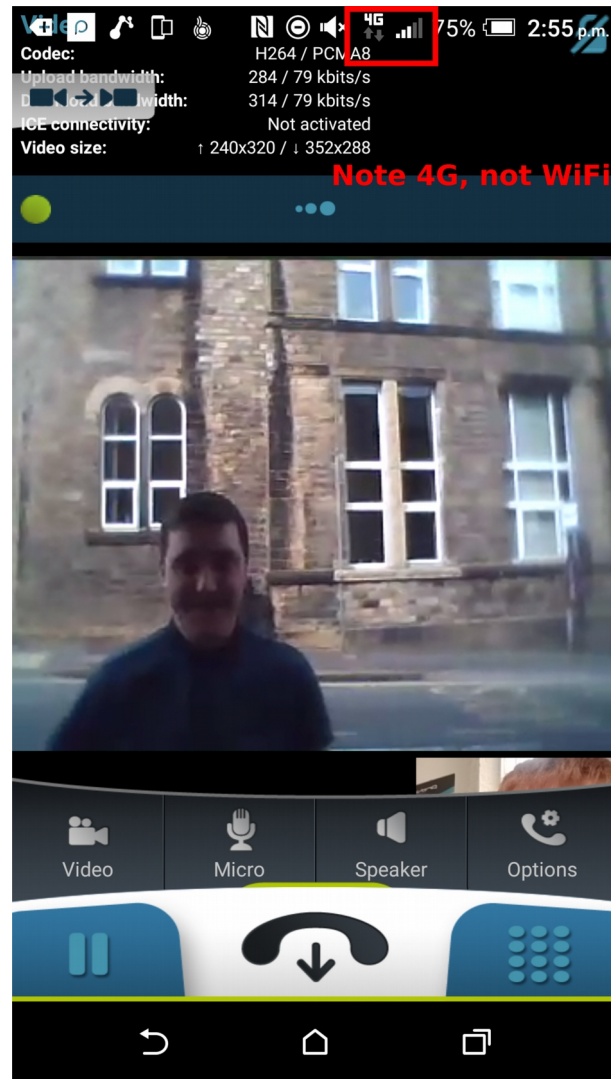
What sets Castel Apart

- They can manufacture bespoke units such as brass or bronze finishes, different layouts, custom logos.
- They have a mobile app that can take calls from the intercom, wherever the mobile is in the world.
- There is an intercom model available with 2-way video.

What sets Castel Apart



What sets Castel Apart



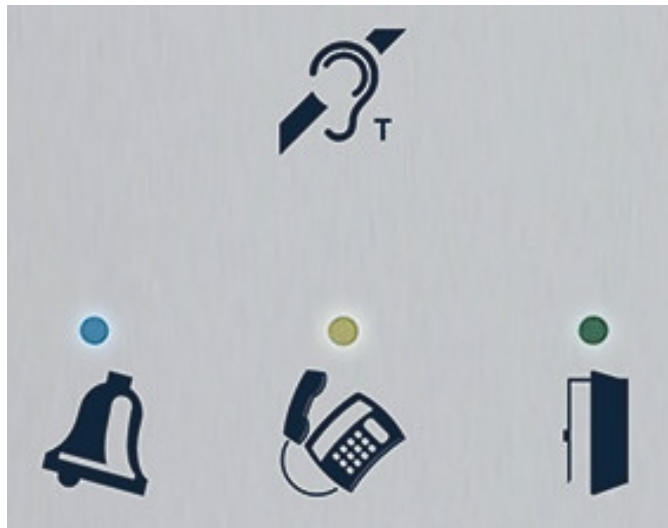
Where are they already successful?

- They are mainly successful in sites with large campuses for example prisons, hospitals, schools and universities.
- They have case studies available on their website, covering Lancashire Police HQ, Natural History Museum, TfL emergency call points, and ALDI in South Yorkshire.

How compliant are they?

- There are all kinds of requirements that companies, educational institutions and government buildings must meet in order to comply with disability regulations.
- Every single Castel intercom comes with an induction loop and pictograms to let a visitor know, visually, the status of the call – ringing, picked up, and door opened.

How compliant are they?



Summary

- Incredibly good looking
- Customisable
- Robust and vandal-resistant
- Easy 3rd party integration
- Comply with disability regulations

Questions?

- Any questions you think of after the webinar has ended can be directed to myself at gavin@provu.co.uk.